

Train Your Employees In Expense Reduction Strategies & Achieve Real Results in 2013

“ Great training service – needed today more than ever. – CEO ”

“ The knowledge base of expense reductions strategies is a strength of VIE. – CEO ”

“ If you are serious about Expense Reduction, then you will enjoy the training. I can't recommend it highly enough. – Buyer ”

“ You provided us with a year's worth of strategies and ideas to implement for hospital cost savings. – VP of Supply Chain ”

“ Excellent! –AVP Finance ”

“ Very informative training program! – Senior Buyer ”

Target Expense Reduction Opportunities with VIE Partners Certified Expense Reduction Specialist Training

VIE Partners teaches a proven and systematic approach that easily allows you and your employees to identify NEW and untapped cost reduction opportunities that lie hidden in your organization. You will discover how to achieve “Best in Class Unpublished Pricing” from your suppliers and How to Detect Contract Errors Immediately to Prevent Costly Overcharges.

Through VIE's Certified Advanced Expense Reduction Training Program we train you and your own employees in our proven and successful expense reduction methods.

A Snapshot of the Training Modules:

- Overview: Expense Reduction & Operational Improvements (Over 100 areas to look for immediate savings)
- Where to begin: Data collection and How to start your analysis
- Top Spend Areas & Expense Reduction Opportunities: A 90 Day Road-Map to Immediate Financial Results
- Data Mining, Auditing & Analysis (The Dollars are in the Details)
- Forensic Contract Reviews Made Easy
- Purchased Service Contracts (New and Untapped Opportunities)
- Vendor Negotiation Strategies for Finance and Purchasing Professionals

VIE's Next “Learn from your Location” Training begins on June 17 through June 21.

SPECIAL OFFER: Enroll 3 or more employees and receive a 15% discount for each employee attending.



Visit us at www.viepartners/target to learn more and for an enrollment form or call Denise Bisogno at 732-359-7646 Ext 500

Can You Find the Lost Revenue?

VIE Can Teach You and Your Team!



Dear Cost Control Professional –

Over the last 14 years VIE Partners has worked with global organizations to support them in their cost reduction initiatives. We have saved companies over \$350 million in their non-labor expenses by performing our forensic analysis within all areas of spend. Nothing gets overlooked or is too difficult for VIE. Organizations rely on VIE for new pricing insights, benchmarking trends, vendor negotiation coaching, and supporting their analysis and cost reduction opportunity identification.

As a member of IOMA we know you are always seeking new insights because you face a tough job of managing suppliers, reducing and controlling costs, and ensuring quality and on-time delivery of products and services to support your organization's mission.

What if, in five, 75-minute each webinar, live-interactive training sessions, your employees could learn the “secrets” and new methods and insights, techniques & strategies of advanced expense reduction that is 100% guaranteed to deliver back to your company at least \$100,000 in expense savings per employee—would you invest \$1,495 per employee for this training?

Most Companies Say Yes and Take Advantage of VIE's No-Risk, Guaranteed Training Program

We've been training employees for over 3 years because our clients asked us to create a comprehensive Advanced Expense Reduction Training so we could leave behind our tools, knowledge and strategies so that their own employees could maintain the work VIE had accomplished. With tremendous success, we have trained thousands of employees from all over the world and our trainees (and their companies) rave about what they learn and are able to bring back to their company for immediate and long-term financial improvement. VIE's certification training in advanced expense reduction strategies will create immediate cost reductions, cost containment awareness and measurable savings—**guaranteed!** Our unique training program (which doesn't exist anywhere) teaches the the expense reduction mastery VIE has created from working on thousands of successful cost savings projects.

- Where to find expense savings within 30 days
- How to perform a price benchmarking analysis without doing a RFP
- Merchant Card Audits
- Treasury & Bank Fee Savings (which can be performed within 5 days)
- Service & Maintenance Agreement Reviews
- Printer Cost Savings (New Technology JUST RELEASED to the market)
- Contract Compliance Audits
- Energy Rebate OPTIMIZATION
- Equipment Leasing Cost Savings
- Copier per click cost savings
- Telecommunication
- Waste, Water & Utility Audits
- Never outsource an Accounts Payable Audit again—VIE's “secret”
- Vendor “Sign-On” Bonuses
- Office Supplies, Janitorial Supplies & Linen/Laundry
- Freight & Shipping (Two little known methods we Teach will reduce Your costs by at least 20%)
- Legal Bill Auditing
- Marketing Bill Auditing
- IT Licenses—Save Money on Every Agreement and the support contracts
- Strategic Sourcing, Supplier Management, Global Sourcing and Benchmarking Strategies

Finance staff, department leaders, and buyers and purchasing professionals will learn advanced methods for continually reducing and controlling non-labor costs in your organization. This distance learning course focuses participants on costs and cost control as never before, and empowers them with specific, actionable knowledge. Further, it builds confidence and authority, so that they are more respected by their leaders, peers, subordinates and vendors.

Bonuses:

- 35 VIE Client Case Studies – \$25 million in examples
- How to Develop a Contract Management System within 1 Week That Gets Used
- Group Purchasing Organizations
- Vendor Negotiation Training & Strategies to “WIN”
- On-Line Reverse Auctions
- 90 Day Plan of Action
- 1 year membership into the International Association of Expense Reduction Professionals
- VIE Will Perform a Comprehensive Review of Any One of Your Contracts and Perform a Cost Reduction Analysis at No Charge

WHAT OUR CLIENTS SAY:

“VIE is a progressive, enthusiastic company which has a unique expertise in cost saving strategies and strategic planning. I have been very impressed with the wealth of information and ideas that they have shared in order to help our organization save money and become more efficient. The more we work with VIE, the more opportunities for savings we have identified. I would highly recommend VIE to any organization that is interested in saving money, reducing waste and increasing efficiency.”

“VIE is a confident take charge group, which moves with considerations to their client's project objectives, on an accelerated basis. The high energy applied reflects directly on the outcomes achieved. VIE will not promise deliverables that are not within grasp of the client. Their reasonable approach to a project is a great characteristic.”

Investment Per Employee: \$1,495 per person with a 100% Satisfaction Guarantee. **Request an enrollment from: Denise Bisogno at 732-359-7645 Ext 500 or online at www.viepartners.com/target**

Act NOW! We limit our enrollment due to the highly interactive and hands-on engagement we have with each attendee. Our trainings fill up very quickly. Those who enroll before June 7, receive a 3-month membership into VIE's Advanced Expense Reduction Monthly Coaching Calls. The Value is \$297 per month and a total of \$891 in additional training at no cost if you enroll by June 7, 2013.